

Case Studies – Expedited Delivery



*Large Bore Subsea Ball Valves –
Historically on 20+ weeks lead time*

bespoke design engineering and manufacture. Pacson Valves were successful in the tendering process and won the contract committing to a lead time of 12 weeks. In order to meet this deadline, Pacson upgraded its production schedule software and internal processes to remove “dead” time which in turn provided greater visibility of all manufacturing variables

across the business. Pacson were able to deliver this scope of work including engineering, procurement, manufacture, build, factory acceptance testing and painting within

the 12 week window. While this will not become Pacson’s standard lead time, expedited options can more readily be made available to our customers and the process improvements implemented on this Saipem project will continue to provide a more critical insight into the way Pacson operate, allowing us to grow in this new, agile, marketplace.

The Oil and Gas market downturn of 2014 had many implications to the industry as a whole. Operators not only pushed for reductions in price from their supply chain but also, in an attempt to reduce the time required to receive a return on their investment, challenged the industry standard lead times for the manufacture of all subsea production equipment. As such, EPC’s and OEM’s were forced to review their manufacturing process and redetermine their standard lead times to suit this new agile marketplace. Pacson Valves were no different in this venture and determined to assist our customers throughout the market downturn. At the start of 2018, Pacson were issued with an urgent tender for 2”, 4” and 6” Trunnion Mounted Ball Valves. The specifications dictated that these were not “off the shelf” items and would require



*2”, 4” and 6” Ball Valves API 6D, 300#, 316SST Body c/w FF Trim,
SCH 40 Butt Weld End Connections, ROV - BS EN 13628-8 FIG18.CL4*